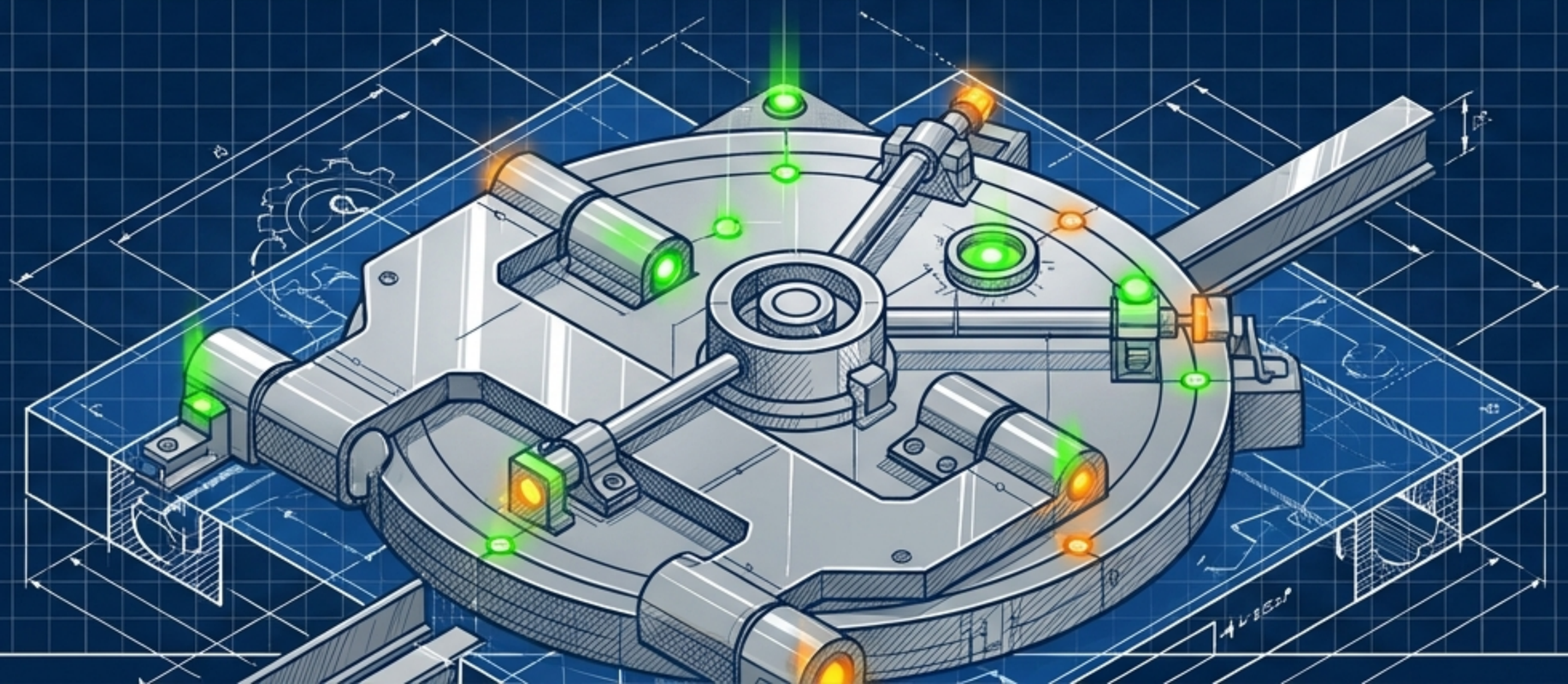
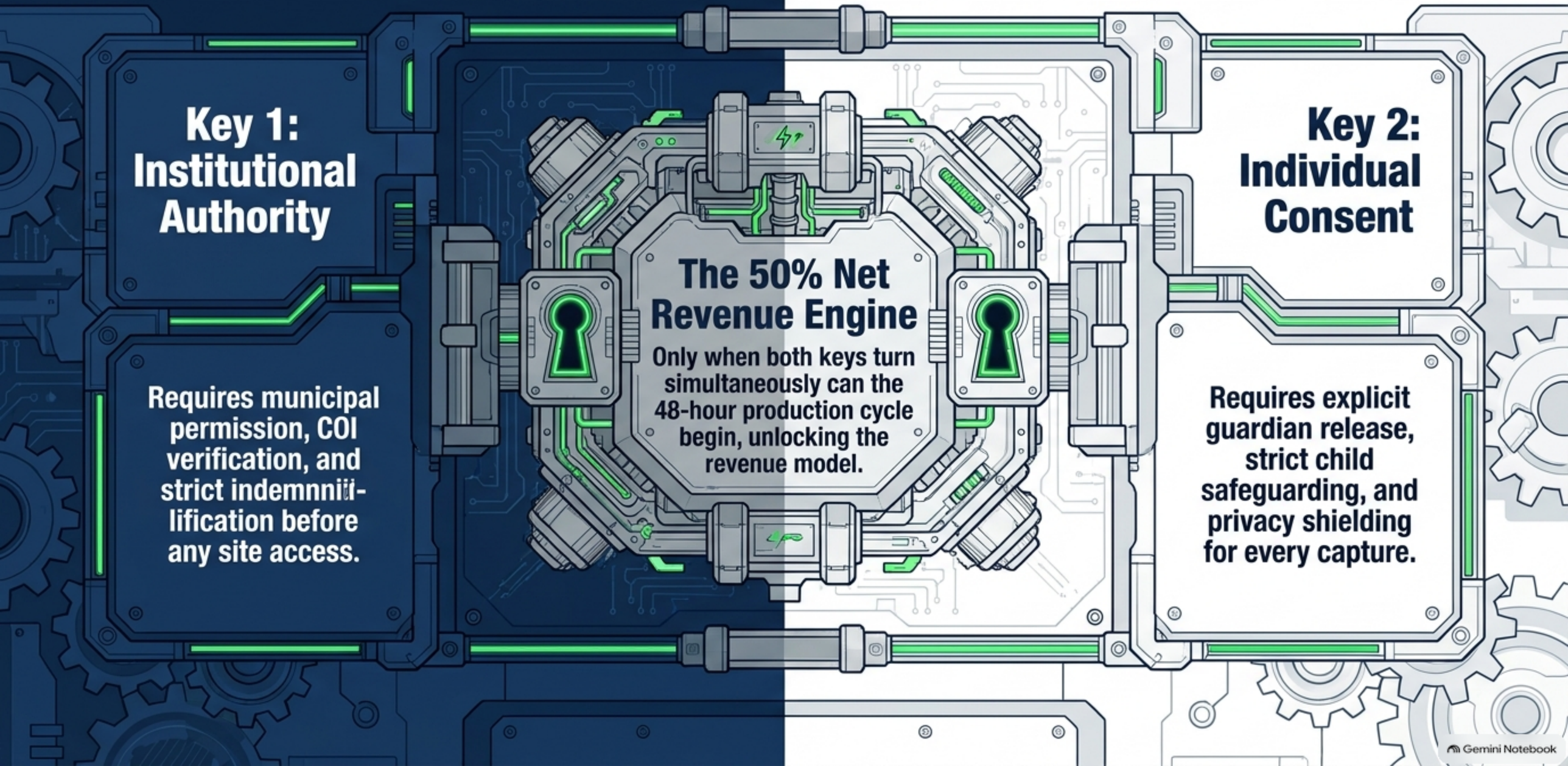
STAGE GATE 1 READINESS: THE LEGAL & FINANCIAL ENGINE

DAYS 23–30: CONTRACTS, RELEASES, INSURANCE, AND SAFEGUARDING PROTOCOLS



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The Dual-Key System: Trust is Our License to Operate



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The Contract-First Mandate



1. Parks & Rec Qualification

Survey decision-makers and map procurement cycles.

2. Negotiation

Route approved Sports Media templates to Legal.

3. Verification

Secure executed contracts and verify COI. Exclusivity is negotiated, never assumed.

HARD STOP: CONTRACT & COI VERIFIED

Local Photographer Recruitment

Team Scheduling

Parental Consent Routing

Photo Day Execution

Nothing exists to the right of the line until the left is secure.

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Key 1: Securing Institutional Authority

01: Authority to Grant Access

Validate the municipality or vendor has actual legal authority over the venue and the roster.

02: Exclusivity & Boundaries

Define our rights to shoot. Exclusivity must be expressly written; never assume sole access.



03: Insurance & COI

Mandatory issuance of Certificate of Insurance matching the municipality's specific liability requirements.

04: Indemnification & Term

Route changes directly to Legal—especially regarding indefinite terms, arbitration, and data-use boundaries.

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Distinguishing the Mandates: Authority vs. Consent

	Institutional Authority	Individual Consent
The Signatory	Parks & Rec Director or League President	The Child's Parent or Legal Guardian
What It Grants	Venue access, schedule integration, and physical space.	The right to photograph, digitize, and distribute the child's image.
Exceptions/ Overrides	Subject to weather, venue hazards, or facility closures.	Absolute. Opt-outs and No-Photo lists override any league mandate.
Failure Consequence	Trespassing or Breach of Contract.	Severe privacy violation, immediate escalation, and unpublishable galleries.

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Key 2: The Synthetic Shield and Child Safeguarding



01 Consent Reconfirmation

Written guardian consent must be actively verified before any child enters a photography station.

02 Restricted Identification

Raw production imagery and rosters are never exposed. Data is converted to synthetic athlete IDs.

03 No Private Encounters

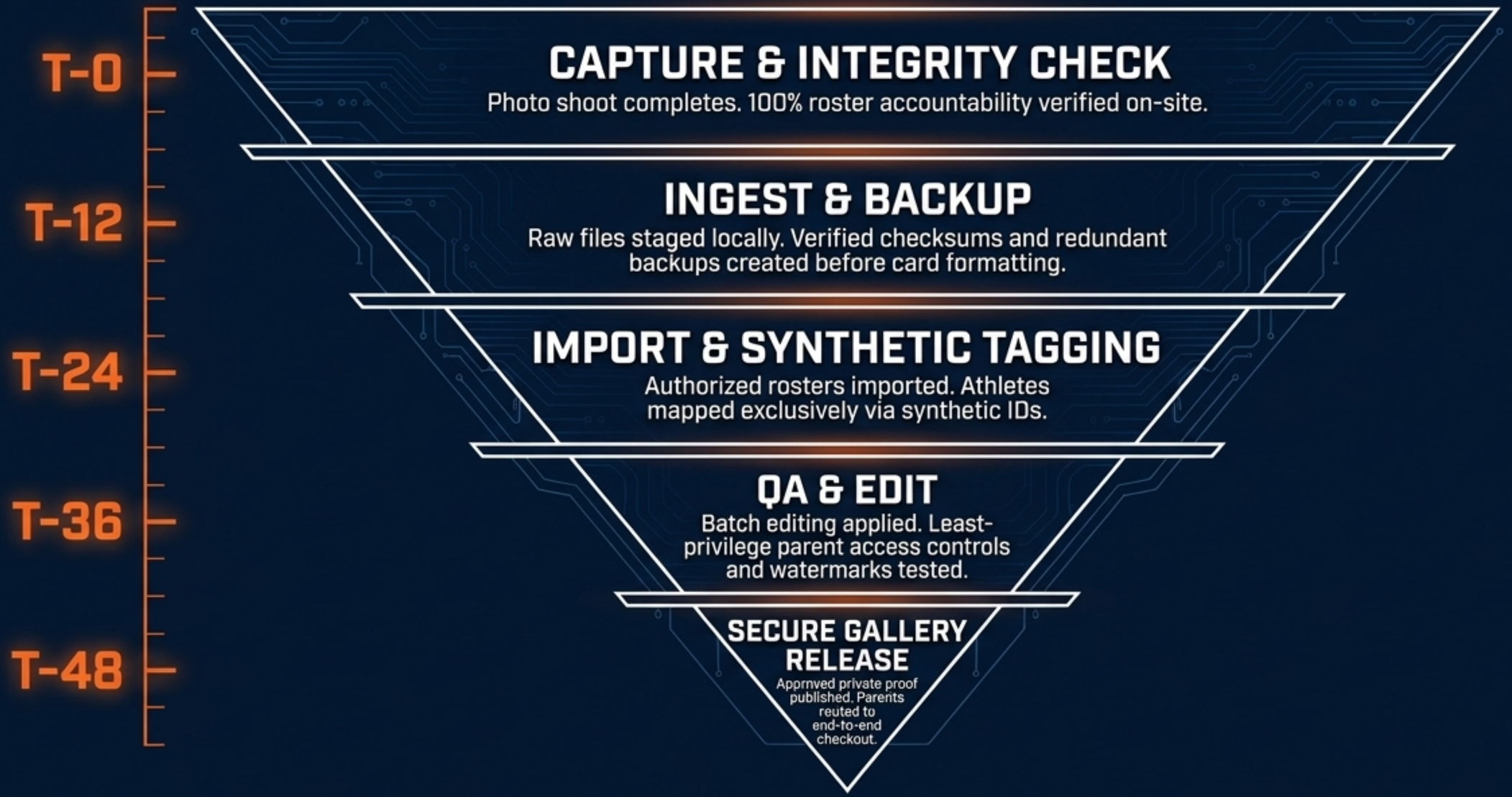
All photography occurs in authorized, supervised zones. Opt-outs are strictly enforced.

04 Facial AI Guardrails

Restricted capability requiring legal review, permissions, and 100% human verification before mapping.

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The Execution Engine: 48-Hour Production Cycle



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Earning the 50% Net Revenue Split

The Legacy Concept



Legacy Intern Materials

Historical intern materials promised 10% commissions or flat league fees. This model is obsolete, superseded, and strictly prohibited from current operational planning.

The Reality

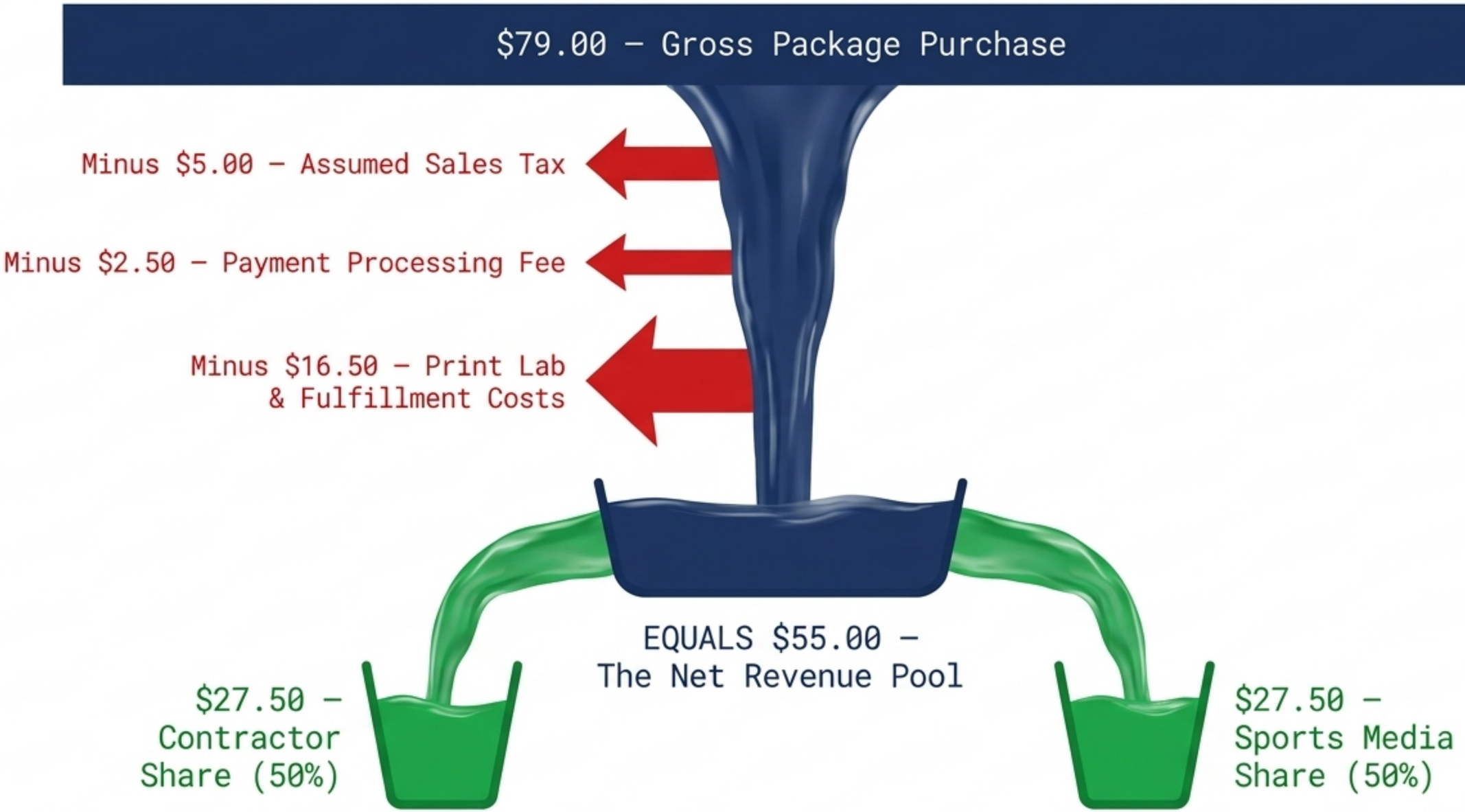


The Authoritative Payout Model

- The photographer captures, uploads, and accurately labels authorized images inside the 48-hour SLA.
- Photographers earn 50% of the Net Revenue from eligible package sales ($29 / $49 / $79 tiers).
- Net Revenue is not the customer's checkout total. It is the remaining pool after direct fulfillment and operational deductions.

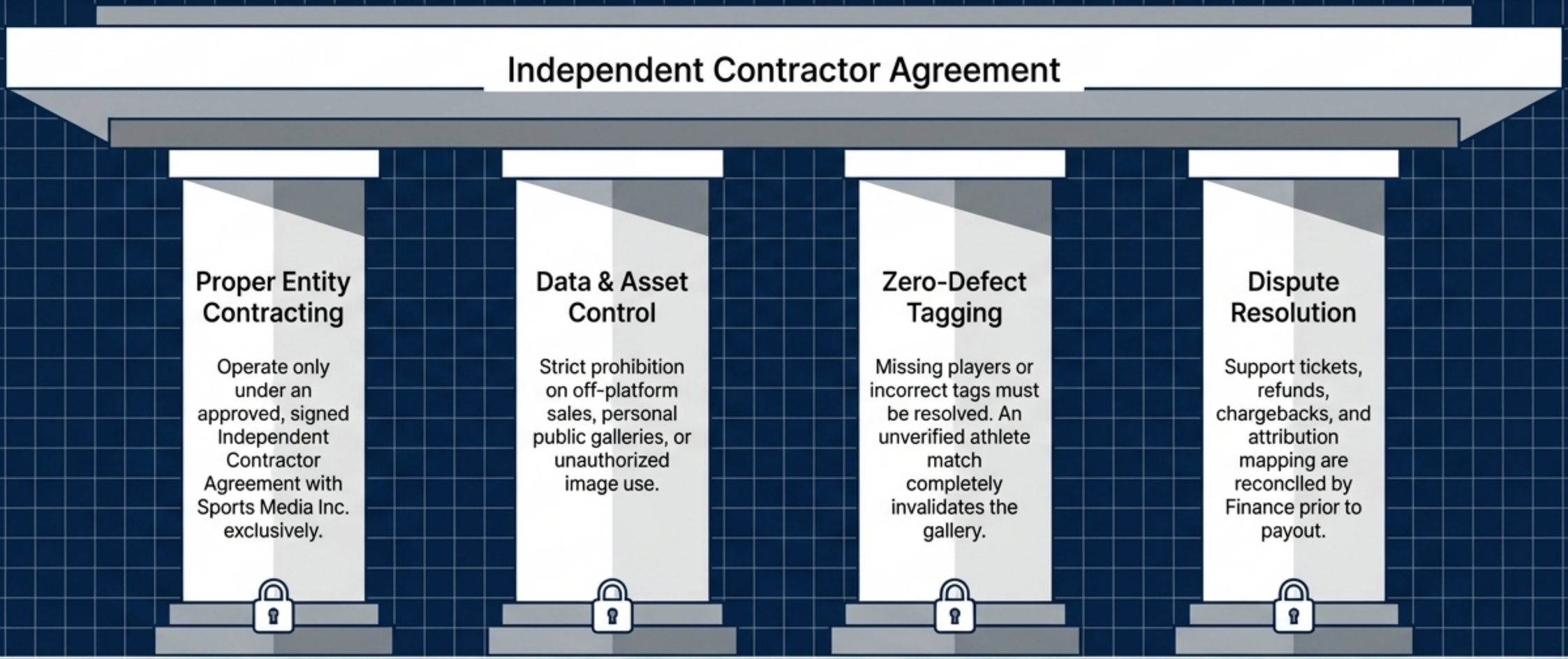
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The Revenue Waterfall: Calculating Net



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Contractor Guardrails: Protecting the Payout



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Day 30 Capstone: Market & Authorization Readiness



1. The Contract Annotation

Independently review an approved Sports Media contract dossier, identify key clauses, and route required changes to Legal.



2. The Consent Escalation

Roleplay a guardian permission verification sequence, actively demonstrating how to enforce a no-photo list on the field.



3. The Revenue Audit

Upload a mock team group and five sample portraits (ATH-001 to ATH-005). Apply correct manual tags, simulate a family checkout, and calculate the 50% net split.

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STAGE GATE 1 CERTIFICATION: GO / NO-GO CHECKLIST

- **LEGAL ROUTING PASSED:** Clean city database & legally reviewed contract packet.
- **SAFEGUARDING PASSED:** 100% correct athlete/gallery attribution using synthetic IDs. Zero unauthorized images exposed.
- **ESCALATION PASSED:** Successfully navigated a consent/opt-out challenge.
- **FINANCIAL AUDIT PASSED:** Full order-to-payout trail verified with zero duplicate orders and accurate arithmetic.

STATUS: UNSUPERVISED FIELD ACCESS DENIED UNTIL ALL INDICATORS ARE GREEN.

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